

## [Part III: A first proposal]

A first shot would be to suggest that “ $x$  meant<sub>nn</sub> something” would be true if  $x$  was intended by its utterer to induce a belief in some “audience” and that to say what the belief was would be to say what  $x$  meant<sub>nn</sub>. This will not do. I might leave  $B$ ’s handkerchief near the scene of a murder in order to induce the detective to believe that  $B$  was the murderer; but we should not want to say that the handkerchief (or my leaving it there) meant<sub>nn</sub> anything or that I had meant<sub>nn</sub> by leaving it that  $B$  was the murderer.