

# Hands-on exercise: Dig below the surface

## Task

Using your CLD from Lecture 2:

1. Apply the **Iceberg Model**:
  - Events (visible outcomes)
  - Patterns (recurring trends)
  - Structures (institutions, rules, infrastructure)
  - Mental models (beliefs, norms, assumptions)
2. Identify **two stakeholders** with:
  - High influence
  - Conflicting interests
3. Add **one new variable** to your CLD that represents power, trust, or incentives.

## Expected output

- Annotated Iceberg table
- Updated CLD with socio-political variable
- Short reflection (100–150 words)